

Furnishings Procurement Options

Updated 02/10/2026

Responsibility & Cost Comparison

	Option 1: Full Service	Option 2: * Client-Managed	Option 3: * Hybrid
At a Glance			
Best for	• Clients who want a turnkey, low-lift experience • Almost all clients select this option	• Hands-on clients with time & patience • Clients who are using mostly existing furnishings	• Clients who want support only where it matters most
Who purchases furnishings?	• Taste	• Client	• Taste (primary rooms) • Client (secondary rooms)
Who receives & stores items?	• Taste	• Client	• Taste (primary rooms) • Client (secondary rooms)
Who coordinates installation?	• Taste	• Client	• Taste (primary rooms) • Client (secondary rooms)
Taste's role	• End-to-end purchasing, logistics, & installation • Coordinating with makers on custom pieces	• Design selections & specifications	• Full service for primary rooms only
Client's role	• Reviews & approvals	• End-to-end purchasing, storage & logistics • Selections are limited to direct-to-client vendors & suppliers to enable client purchasing.*	• Follows Option 1 for primary rooms • Follows Option 2 for secondary rooms
Cost & Fee Differences			
Pricing level for goods purchased	• Wholesale/trade pricing (portion extended to client) from established vendor relationships with Taste • Below retail pricing whenever available • Retail pricing when trade pricing is not available (catalogs, online, or storefront retailers)	• Retail pricing	• Follows Option 1 for primary rooms • Follows Option 2 for secondary rooms
Costs for logistics: freight, crating, receiving, inspection, storage, & local delivery	• Billed to the client by Taste as a surcharge on each proposal** • Typically 10-15% of total furnishings package (can vary based on product type & level of customization)	• Paid directly by the client	• Follows Option 1 for primary rooms • Follows Option 2 for secondary rooms
Taste Hourly Fees	• Hourly service fees for procurement & installation oversight are estimated on a Service Contract Addendum or Product Proposal*** • Service fees are typically 10-17% of total furnishings package (can vary based on level of customization)	• N/A	• Follows Option 1 for primary rooms • Follows Option 2 for secondary rooms

*Some vendors/suppliers are to-the-trade only. If selecting Option 2 or 3, notify your Project Manager before selections begin so vendors/suppliers can be adjusted accordingly.

**On Product Proposals, see Z Item "Freight/Crate/Receiving/Local Delivery"

***On Product Proposals, see Z Item "Taste Services"